

CALENDAR YEAR 1998
LOBBYISTS LISTED BY EXPENDITURES RANKING

| DATE | LOBBYIST | EXPENDITURES | |
|---------|---|--------------|---------|
| | | \$ | RANKING |
| 1/11/99 | NJ BUILDERS ASSN | 375,302.00 | |
| 6/4/99 | NJ STATE LEAGUE OF MUNICIPALITIES (AMENDMENT) | 299,726.79 | |
| 2/9/99 | NJ STATE BAR ASSN | 278,544.00 | |
| 2/17/99 | FUEL MERCHANTS ASSN OF NJ | 183,325.00 | |
| 2/16/99 | JCP&L/DBA GPU ENGERY | 178,101.00 | |
| 2/16/99 | PRUDENTIAL INSURANCE CO OF AMERICA | 170,195.00 | |
| 2/17/99 | CONECTIV | 168,765.07 | |
| 2/11/99 | NJ BUSINESS & INDUSTRY ASSN | 144,736.76 | |
| 2/16/99 | NJ EDUCATION ASSN | 144,260.85 | |
| 2/10/99 | CHEMICAL INDUSTRY COUNCIL OF NJ | 127,937.00 | |
| 2/16/99 | PUBLIC SERVICE ELECTRIC & GAS CO | 125,157.00 | |
| 2/9/99 | AT&T CORP | 123,124.78 | |
| 2/16/99 | NJ CABLE TELECOMMUNICATIONS ASSN | 108,833.00 | |
| 2/16/99 | NJ ASSN OF HEALTH CARE FACILITIES | 108,517.00 | |
| 2/16/99 | NJ DENTAL ASSN | 98,730.93 | |
| 1/8/99 | NJ PRINCIPALS & SUPERVISORS ASSN | 89,087.36 | |
| 2/17/99 | NJ RETAIL MERCHANTS ASSN | 87,192.66 | |
| 2/16/99 | NJ STATE NURSES ASSN | 85,075.00 | |
| 2/16/99 | HLR SERVICE CORPORATION | 72,570.00 | |
| 2/16/99 | STATE FARM INSURANCE CO | 71,347.00 | |
| 2/16/99 | BELL ATLANTIC NJ INC | 71,203.62 | |
| 2/16/99 | NJ CHAPTER NAIOP | 69,093.00 | |
| 2/17/99 | CONTINENTAL AIRLINES INC (AMENDMENT) | 67,276.07 | |
| 2/11/99 | NJ UTILITIES ASSN INC | 66,807.00 | |
| 3/8/99 | RENT-A-CENTER INC | 61,050.00 | |
| 2/16/99 | BAYWAY REFINING CO | 58,829.81 | |
| 2/16/99 | NATIONAL FEDERATION OF INDEPENDENT BUSINESS | 57,745.00 | |
| 2/19/99 | NJ CONFERENCE OF MAYORS | 56,580.00 | |

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| 2/16/99 | OXFORD HEALTH PLANS INC | 55,500.00 | |
| 2/11/99 | ASSN OF TRAIL LAWYERS OF AMERICA NJ | 55,320.96 | |
| 2/17/99 | MCIWORLD.COM | 52,785.58 | |
| 2/25/99 | MOBIL OIL CORP (AMENDMENT) | 51,060.08 | |
| 1/22/99 | NJ STATE FEDERATION OF TEACHERS | 50,000.00 | |
| 3/25/99 | GARDEN STATE COALITION OF SCHOOLS | 48,500.00 | |
| 2/11/99 | BUILDING CONTRACTORS ASSN OF NJ | 48,145.60 | |
| 2/16/99 | NJ BANKERS ASSN | 48,109.85 | |
| 2/16/99 | SCHERING PLOUGH CORP | 47,693.50 | |
| 2/17/99 | NJ STATE AFL-CIO | 47,083.00 | |
| 2/16/99 | AMERICAN REF-FUEL CO | 45,832.00 | |
| 2/17/99 | SELECTIVE INSURANCE GROUP INC | 45,655.00 | |
| 2/17/99 | INDEPENDENT INSURANCE AGENTS OF NJ | 45,050.00 | |
| 2/16/99 | NJ MANUFACTURERS INSURANCE CO | 44,858.12 | |
| 2/16/99 | NJ LABORERS' - EMPLOYERS' COOPERATION & EDUCATION TRUST | 42,095.08 | |
| 2/11/99 | UTILITY & TRANSPORTATION CONTRACTORS ASSN | 40,497.86 | |
| 2/16/99 | PHYSICIANS FOR QUALITY CARE | 40,450.00 | |
| 2/11/99 | NJ PETROLEUM COUNCIL | 39,840.00 | |
| 2/17/99 | AMERICAN HOME PRODUCTS | 39,770.50 | |
| 2/16/99 | NJ LEAGUE COMMUNITY & SAVINGS BANKERS | 37,746.00 | |
| 2/9/99 | ASSN OF INDEPENDENT COLLEGES & UNIVERSITIES IN NJ | 37,707.25 | |
| 2/18/99 | NJ FOOD COUNCIL | 36,243.10 | |
| 2/8/99 | GLAXO WELLCOME INC | 35,013.00 | |
| 2/16/99 | NJ COALITION OF AUTOMOTIVE RETAILERS INC | 34,532.88 | |
| 2/2/99 | ASSN OF JEWISH FEDERATIONS OF NJ | 33,125.00 | |
| 2/18/99 | BRISTOL-MYERS SQUIBB CO | 32,000.00 | |
| 2/16/99 | AETNA U S HEALTHCARE | 31,955.00 | |
| 2/16/99 | SOUTH JERSEY GAS CO | 31,433.21 | |
| 2/1/99 | ASSN OF ENVIRONMENTAL AUTHORITIES | 30,701.58 | |
| 2/16/99 | MENTAL HEALTH ASSN IN NJ | 30,555.09 | |
| 2/16/99 | HOSPITAL ALLIANCE OF NJ INC | 29,401.00 | |
| 2/2/99 | NJ CONCRETE & AGGREGATE ASSN (AMENDMENT) | 28,045.16 | |

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| | | \$ | RANKING |
| 2/25/99 | MERCK & CO INC (AMENDMENT) | 27,584.40 | |
| 2/16/99 | NJ CHAPTER NATIONAL SOLID WASTE MANAGEMENT NSWMA (PART OF EIA) | 27,200.00 | |
| 2/8/99 | NJ PSYCHOLOGICAL ASSN | 26,931.00 | |
| 2/1/99 | UNITED SERVICES AUTOMOBILE ASSN | 26,450.58 | |
| 2/11/99 | UNITED WATER RESOURCES | 26,145.90 | |
| 2/16/99 | NJ ENVIRONMENTAL LOBBY | 25,422.20 | |
| 2/16/99 | INTERNATIONAL GAME TECHNOLOGY | 25,000.00 | |
| 2/17/99 | CHAMBER OF COMMERCE OF SOUTHERN NJ | 24,736.00 | |
| 1/25/99 | NJ STATE FUNERAL DIRECTORS ASSN | 24,608.00 | |
| 2/24/99 | HEALTH CARE INSTITUTE OF NJ | 24,407.40 | |
| 2/16/99 | ANDOVER NURSING HOME | 24,305.00 | |
| 2/16/99 | HOUSEHOLD INTERNATIONAL INC | 22,900.00 | |
| 2/16/99 | PUBLIC POWER ASSN OF NJ | 21,627.14 | |
| 1/28/99 | SOCIETY OF THE PLASTICS INDUSTRY/AMERICAN PLASTICS COUNCIL | 20,332.73 | |
| 2/16/99 | NJ OPTOMETRIC ASSN | 20,190.46 | |
| 2/4/99 | HORIZON BLUE CROSS BLUE SHIELD OF NJ | 20,044.00 | |
| 2/8/99 | NJ NATURAL GAS CO SUBSIDIARY NJ RESOURCES CORP | 20,000.00 | |
| 2/16/99 | NJ CITIZEN ACTION | 19,509.00 | |
| 3/1/99 | NJ ASSN OF NON-PROFIT HOMES FOR THE AGING (NJANPHA) | 19,010.00 | |
| 2/16/99 | WASTE MANAGEMENT ASSN INC | 16,676.35 | |
| 2/16/99 | NJ ASSN OF SCHOOL BUSINESS OFFICIALS | 16,150.00 | |
| 2/16/99 | NJ PUBLIC INTEREST RESEARCH GROUP CITIZEN LOBBY (NJPIRG) | 15,944.35 | |
| 2/24/99 | EXXON RESEARCH & ENGINEERING CO | 15,750.00 | |
| 2/10/99 | AMERICAN COUNCIL OF LIFE INSURANCE | 15,250.00 | |
| 2/16/99 | ENRON CORP | 14,590.00 | |
| 2/10/99 | NJ AMERICAN WATER CO | 14,415.00 | |
| 2/16/99 | EXXON CO USA | 14,391.50 | |
| 2/8/99 | MERRILL LYNCH PIERCE FENNER & SMITH INC | 13,930.00 | |
| 2/3/99 | AVCO FINANCIAL SERVICES (AMENDMENT) | 12,243.00 | |
| 2/16/99 | AMOCO CORP | 12,000.00 | |
| 2/16/99 | NOVARTIS PHARMACEUTICAL CORP | 11,915.58 | |
| 12/28/98 | BRAIN INJURY ASSN OF NJ INC | 11,800.50 | |

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| 2/16/99 | SUNOCO INC (FORMERLY SUN CO INC) | 11,694.89 | |
| 1/19/99 | MBL LIFE ASSURANCE CORP | 11,659.00 | |
| 2/2/99 | NATURAL RESOURCES DEFENSE COUNCIL | 11,384.00 | |
| 2/16/99 | MEDICAL SOCIETY OF NJ | 10,330.00 | |
| 2/24/99 | DUPONT CO | 9,240.00 | |
| 2/16/99 | AMERIHEALTH HMO INC | 8,850.00 | |
| 2/16/99 | NJ LIBRARY ASSN | 8,838.78 | |
| 1/27/99 | WAKEFERN FOOD CORP | 8,778.00 | |
| 2/16/99 | HOECHST MARION ROUSSEL | 8,400.50 | |
| 1/15/99 | BAYER CORP PHARMACEUTICAL DIVISION | 8,120.00 | |
| 2/18/99 | MANAGED HEALTHCARE SYSTEMS OF NJ | 7,355.05 | |
| 2/4/99 | JOINT COUNCIL NO 73 PAC | 6,918.00 | |
| 2/16/99 | COGEN TECHNOLOGIES CAPITAL CO LP | 6,285.25 | |
| 3/16/99 | BARTLETT ASSOCIATES INC | 6,178.00 | |
| 2/16/99 | PFIZER INC | 5,919.05 | |
| 3/10/99 | METROPOLITAN LIFE INSURANCE | 5,903.00 | |
| 2/5/99 | HIP OF NJ INC d/b/a HIP HEALTH PLAN OF NJ | 5,676.00 | |
| 2/8/99 | AMERICAN AUTOMOBILE MANUFACTURERS ASSN | 5,500.00 | |
| 2/17/99 | NJ STATE ASSN OF CHIEFS OF POLICE | 5,425.00 | |
| 2/16/99 | NJ CENTER FOR OUTRCH & SRVCS FOR THE AUTISM COMMUNITY INC (COSAC) | 5,285.00 | |
| 1/29/99 | AMERICAN FED OF STATE CTY & MUNICIPAL EMPLOYEES COUNCIL 1 (AMENDMENT) | 5,000.00 | |
| 2/16/99 | VOADV PROPERTY INC | 5,000.00 | |
| 2/17/99 | EASTERN PARALYZED VETERANS ASSN | 4,760.00 | |
| 2/16/99 | DELTA DENTAL PLAN OF NJ INC | 4,358.33 | |
| 2/26/99 | AMERICAN AUTOMOBILE MANUFACTURERS ASSN | 4,150.00 | |
| 2/9/99 | ROCKLAND ELECTRIC CO | 4,148.00 | |
| 2/16/99 | HUMANE SOCIETY OF THE US MID-ATLANTIC REGIONAL OFFICE | 4,024.48 | |
| 4/12/99 | NJ CHECK CASHERS ASSN INC | 3,984.76 | |
| 2/8/99 | NJ MANUFACTURED HOUSING ASSN | 3,810.00 | |
| 2/18/99 | NJ ASSN OF CHILDRENS RESIDENTIAL FACILITIES | 3,293.00 | |
| 2/11/99 | INSURANCE COUNCIL OF NJ (FORMERLY NJ INSURANCE NEWS SERVICE) | 3,250.00 | |

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| 2/16/99 | NJ WORK ENVIRONMENT COUNCIL | 2,564.00 | |
| 2/16/99 | PARKWAY INSURANCE CO | 2,345.48 | |
| 2/16/99 | MINNESOTA MINING & MANUFACTURING CO | 2,306.40 | |
| 2/17/99 | AFFORDABLE HOUSING NETWORK OF NJ | 1,520.00 | |
| 2/1/99 | NJ ACADEMY OF OPHTHALMOLOGY | 1,428.79 | |
| 2/16/99 | LEGAL SERVICES OF NJ INC | 1,280.80 | |
| 2/16/99 | NJ ASSN OF SCHOOL ADMINISTRATORS | 1,200.00 | |
| 2/16/99 | WARNER-LAMBERT CO | 1,125.00 | |
| 2/2/99 | UNITED PARCEL SERVICE (AMENDMENT) | 950.00 | |
| 4/12/99 | NJ PAWNBROKERS ASSN INC | 936.99 | |
| 1/29/99 | NJ ASSN OF OSTEOPATHIC PHYSICIANS & SURGEONS (NJAOPS) | 656.48 | |
| 2/16/99 | MERIDIAN HEALTH SYSTEM | 350.00 | |
| 2/16/99 | R J REYNOLDS TOBACCO CO | 311.50 | |
| 2/11/99 | AMERICAN INSTITUTE OF ARCHITECTS NJ | 250.00 | |
| 2/8/99 | C/B ADVISORY GROUP LLC | 90.00 | |
| 2/16/99 | AIR BAG & SEATBELT SAFETY CAMPAIGN ON BEHALF OF THE NATL SAFETY COUNCIL | 0.00 | |
| 2/16/99 | ALLIANCE OF AMERICAN INSURERS AN ILLINOIS NOT FOR PROFIT CORP | 0.00 | |
| 1/12/99 | AMERICAN FED OF STATE CTY & MUNICIPAL EMPLOYEES COUNCIL 1 (SEE AMENDMENT 1/29/99) | 0.00 | |
| 2/16/99 | AMERICAN INSURANCE ASSN | 0.00 | |
| 3/15/99 | ASSN OF RESIDENTIAL CARE HOMES | 0.00 | |
| 1/27/99 | ATLANTIC HEALTH SYSTEM INC | 0.00 | |
| 12/21/98 | AVCO FINANCIAL SERVICES (SEE AMENDMENT 2/3/1999) | 0.00 | |
| 2/16/99 | BALLY'S PARK PLACE INC | 0.00 | |
| 1/14/99 | BROTHERHOOD OF LOCOMOTIVE ENGINEERS | 0.00 | |
| 2/16/99 | CITIGROUP (FORMERLY TRAVELERS GROUP) | 0.00 | |
| 2/23/99 | CITY OF NEWARK | 0.00 | |
| 2/16/99 | CONTINENTAL AIRLINES INC (SEE AMENDMENT 2-17-99) | 0.00 | |
| 2/19/99 | COOPER HEALTH SYSTEM | 0.00 | |
| 2/9/99 | DEHART & DARR ASSOCIATES INC | 0.00 | |
| 2/16/99 | DUKE ENERGY | 0.00 | |
| 2/17/99 | EI DUPONT DENEMOURS & CO | 0.00 | |

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| 2/16/99 | EQUIVA SERVICES LLC (SHELL ET AL) | 0.00 | |
| 2/26/99 | FORD MOTOR CO | 0.00 | |
| 2/16/99 | FORD MOTOR CO | 0.00 | |
| 2/16/99 | HACKENSACK UNIVERSITY MEDICAL CENTER | 0.00 | |
| 2/17/99 | HOGAN, EDWARD A | 0.00 | |
| 2/16/99 | LAIDLAW TRANSIT INC | 0.00 | |
| 12/17/98 | LIONS EYE BANK OF NJ | 0.00 | |
| 3/15/99 | MEDICAL TRANSPORTATION ASSN OF NJ | 0.00 | |
| 2/16/99 | MERCK & CO INC (SEE AMENDMENT 2-25-99) | 0.00 | |
| 2/16/99 | MERCK & CO INC (SEE AMENDMENT 2/16/99) | 0.00 | |
| 2/16/99 | MOBIL OIL CORP (SEE AMENDMENT 2/25/99) | 0.00 | |
| 2/16/99 | MULTISTATE ASSOCIATES INC | 0.00 | |
| 2/16/99 | NATIONWIDE MOBILE HOMES | 0.00 | |
| 2/16/99 | NEW CITY DEVELOPMENT | 0.00 | |
| 1/11/99 | NJ ASSN OF MENTAL HEALTH AGENCIES INC | 0.00 | |
| 1/11/99 | NJ CONCRETE & AGGREGATE ASSN (SEE AMENDMENT 2/2/99) | 0.00 | |
| 2/3/99 | NJ STATE COLLEGE GOVERNING BOARDS ASSN INC | 0.00 | |
| 2/16/99 | NJ STATE LEAGUE OF MUNICIPALITIES (SEE AMEN 6-4-99) | 0.00 | |
| 2/10/99 | NY SHIPPING ASSN INC | 0.00 | |
| 2/16/99 | OCEAN COUNTY LANDFILL CORP | 0.00 | |
| 2/16/99 | PASSAIC VALLEY SEWERAGE COMMISSIONERS | 0.00 | |
| 2/16/99 | PRINCETON INSURANCE CO/HEALTH CARE INSURANCE CO | 0.00 | |
| 2/5/98 | ROBERT A ROE ASSOCIATES INC | 0.00 | |
| 2/16/99 | RUTGERS THE STATE UNIVERSITY OF NJ | 0.00 | |
| 2/11/99 | TRUMP HOTELS & CASINO RESORTS INC | 0.00 | |
| 12/28/98 | UNITED PARCEL SERVICE (SEE AMENDMENT 02/02/1999) | 0.00 | |
| 2/16/99 | UNITED TELEPHONE CO OF NJ INC | 0.00 | |
| 2/16/99 | UNIVERSITY HEALTH SYSTEM OF NJ | 0.00 | |
| 2/16/99 | UST PUBLIC AFFAIRS INC | 0.00 | |
| GRAND TOTALS | | \$5,718,111.72 | |