

ANNUAL REPORT REPRESENTED ENTITY

FORM L1-L Reporting For Calendar Year 2010

ELEC RECEIVED

AUG 2 4 2011

NEW JERSEY ELECTION LAW ENFORCEMENT COMMISSION

P.O. Box 185, Trenton, NJ 08625-0185 (609) 292-8700 or Toll Free Within NJ 1-888-313-ELEC (3532) Website: www.elec.state.nj.us

FOR STATE USE ONLY

Amendment	
Amendment	×

Name of Represented Entity Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 1. Provide the following information regarding the Governmental Affairs Agent(s) employed by the Represented Entity named above. 1. Name John P. Sheridan, Fr. Registration Number 1454-1 Job Title Chief Executive Officer and President Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-2953 2. Name Gary S. Young Registration Number 1454-2 Job Title Executive Vice President, Government Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-3002 3. Name Arthur Winkler Registration Number 1454-4 Job Title Senior EVP, Public Policy & Community Relations Business Address One Cooper Plaza City Camden Senior EVP, Public Policy & Community Relations Business Address One Cooper Plaza City Camden Senior EVP, Public Policy & Community Relations Business Address One Cooper Plaza City Camden Senior EVP, Public Policy & Community Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number
City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 1. Provide the following information regarding the Governmental Affairs Agent(s) employed by the Represented Entity named above. 1. Name John P. Sheridan, Fr. Registration Number 1454-1 Job Title Chief Executive Officer and President Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-2953 2. Name Gary S. Young Registration Number 1454-2 Job Title Executive Vice President, Government Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-3002 3. Name Arthur Winkler Registration Number 1454-4 Job Title Senior EVP, Public Policy & Community Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103
*(Area Code) Telephone Number 1. Provide the following information regarding the Governmental Affairs Agent(s) employed by the Represented Entity named above. 1. Name John P. Sheridan, Fr. Registration Number 1454-1 Job Title Chief Executive Officer and President Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-2953 2. Name Gary S. Young Registration Number 1454-2 Job Title Executive Vice President, Government Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-3002 3. Name Arthur Winkler Registration Number 1454-4 Job Title Senior EVP, Public Policy & Community Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103
1. Provide the following information regarding the Governmental Affairs Agent(s) employed by the Represented Entity named above. 1. Name John P. Sheridan, Fr. Registration Number 1454-1 Job Title Chief Executive Officer and President Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-2953 2. Name Gary S. Young Registration Number 1454-2 Job Title Executive Vice President, Government Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-3002 3. Name Arthur Winkler Registration Number 1454-4 Job Title Senior EVP, Public Policy & Community Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103
1. Name John P. Sheridan, Fr. Registration Number 1454-1 Job Title Chief Executive Officer and President Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-2953 2. Name Gary S. Young Registration Number 1454-2 Job Title Executive Vice President, Government Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-3002 3. Name Arthur Winkler Registration Number 1454-4 Job Title Senior EVP, Public Policy & Community Relations Business Address One Cooper Plaza City Camden Senior EVP, Public Policy & Community Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103
Registration Number 1454-1 Job Title Chief Executive Officer and President Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-2953 2. Name Gary S. Young Registration Number 1454-2 Job Title Executive Vice President, Government Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-3002 3. Name Arthur Winkler Registration Number 1454-4 Job Title Senior EVP, Public Policy & Community Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103
Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-2953 2. Name Gary S. Young Registration Number 1454-2 Job Title Executive Vice President, Government Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-3002 3. Name Arthur Winkler Registration Number 1454-4 Job Title Senior EVP, Public Policy & Community Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103
City Camden *(Area Code) Telephone Number 856-342-2953 2. Name Gary S. Young Registration Number 1454-2 Business Address One Cooper Plaza City Camden *(Area Code) Telephone Number 856-342-3002 3. Name Arthur Winkler Registration Number 1454-4 Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-3002 3. Name Arthur Winkler Registration Number 1454-4 Business Address One Cooper Plaza City Camden State NJ Zip Code 08103
*(Area Code) Telephone Number 856-342-2953 2. Name Gary S. Young Registration Number 1454-2 Job Title Executive Vice President, Government Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-3002 3. Name Arthur Winkler Registration Number 1454-4 Job Title Senior EVP, Public Policy & Community Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103
2. Name Gary S. Young Registration Number 1454-2 Job Title Executive Vice President, Government Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-3002 3. Name Arthur Winkler Registration Number 1454-4 Job Title Senior EVP, Public Policy & Community Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103
Registration Number 1454-2 Job Title Executive Vice President, Government Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-3002 3. Name Arthur Winkler Registration Number 1454-4 Job Title Senior EVP, Public Policy & Community Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103
Business Address One Cooper Plaza City Camden State NJ Zip Code 08103 *(Area Code) Telephone Number 856-342-3002 3. Name Arthur Winkler Registration Number 1454-4 Job Title Senior EVP, Public Policy & Community Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103
City Camden *(Area Code) Telephone Number 856-342-3002 3. Name Arthur Winkler Registration Number 1454-4 Business Address One Cooper Plaza City Camden State NJ Zip Code 08103
City Camden *(Area Code) Telephone Number 856-342-3002 3. Name Arthur Winkler Registration Number 1454-4 Business Address One Cooper Plaza City Camden State NJ Zip Code 08103
*(Area Code) Telephone Number 856-342-3002 3. Name Arthur Winkler Registration Number 1454-4 Business Address One Cooper Plaza City Camden State NJ Zip Code 08103
3. Name Arthur Winkler Registration Number 1454-4 Job Title Senior EVP, Public Policy & Community Relations Business Address One Cooper Plaza City Camden State NJ Zip Code 08103
Business Address One Cooper Plaza City Camden State NJ Zip Code 08103
Business Address One Cooper Plaza City Camden State NJ Zip Code 08103
City Camden State NJ Zip Code 08103
(Area Code) relephone Number
4. Name
Registration Number Job Title
Business Address
City State Zip Code
*(Area Code) Telephone Number

Entity.	or otherwise engaged by the Represented
1. Name of Agent or Firm Riker, Danzig, Scherer, Hyland & Perretti, LLP	
Business Address 50 West State Street	
City Trenton	State NJ Zip Code 08608
*(Area Code) Telephone Number 609-396-2121 Occupation/Business	
2. Name of Agent or Firm PAMG Cons	ULTANCY LLC
Business Address 50 West State Street Suite 1000	
City Trenton	State NJ Zip Code 08608
*(Area Code) Telephone Number 609-393-9330 Occupation/Business	
SCHEDULE A	
 Did any Governmental Affairs Agent named on page 1, question 1, serve as a member of: any independent State authority; any county improvement authority; any municipal utilities authority; any inter-State or bi-State authority as a member from New Jersey; or, any board or commission established by statute or resolution, or by executive order 	er of the Governor, or by the
Legislature, or by any Agency, Department or other instrumentality of the State? No. If "no," continue on to the next question. Yes. If "yes," please prov	ride the following information:
	nde the following information.
Name of Governmental Affairs Agent	
Name of Authority, Board, or Commission	
Date When Term of Service Expires	
Name of Governmental Affairs Agent	
Name of Authority, Board, or Commission	· .
Date When Term of Service Expires	
Name of Governmental Affairs Agent	
Name of Authority, Board, or Commission	
Date When Term of Service Expires	
Name of Governmental Affairs Agent	
Name of Authority, Board, or Commission	
Date When Term of Service Expires	
2. Did the Governmental Affairs Agent(s) named on page 1, question 1 file all Notices of Repr during the calendar year covered by this Annual Report?	esentation and Quarterly Reports required
	e the necessary reports immediately.
*Leave this field blank if your telephone number is unlisted. Pursuant to N.J.S.A. 47:1A-1.1, an unlisted telephone number is no	t a public record and must not be provided on this form.

SCHEDULE B - SALARY & COMPENSATION

PURPOSE: To report the salary and compensation paid by the Represented Entity to its Governmental Affairs Agent(s). Include the reimbursement of an Agent's expenses in amounts reported.

> 1. For the Governmental Affairs Agents who are employees of the Represented Entity named on page 1, question 1, please report the salary and other compensation paid. NOTE: Only the pro rata share of each employee's salary and compensation need be included if the employee spends only a portion of his/her time lobbying.

> > 57,400.00

2. For the Governmental Affairs Agents named on page 2, question 2, who are retained or otherwise engaged by the Represented Entity, please provide the following information:

NAME OF PAYEE	LOBBYING PURPOSE	COMPENSATION
1. Riker, Danzig, Scherer, Hyland & Perretti, LLP	Health, Legislation, and Regulations	s 132,500.00
PAMG- CONSULTANCY,	Health, Legislation, and Regulations	137,500.00
3.		
4.		
5.		
6.		
7.		
	Total \$	270,000.00
	SCHEDULE B TOTAL \$	327,400.00

SCHEDULE C - SUPPORT PERSONNEL

PURPOSE: To report the costs of support personnel who, over the course of the reporting year, individually spend 450 or more hours supporting the activities of the Represented Entity or Governmental Affairs Agent(s).

After determining to which person(s) this applies, report the pro rata share of those costs which are attributable to supporting the activities of the Represented Entity or Governmental Affairs Agent(s) in influencing legislation, regulations, governmental processes, or communicating with the general public.

SCHEDULE C TOTAL \$	0.00
---------------------	------

SCHEDULES D-1 & D-2 - ASSESSMENTS, MEMBERSHIP FEES, OR DUES

Schedule D-1 - Specific Intent

PURPOSE: To report the amount of assessments, membership fees, or dues paid by the Represented Entity. If the assessments, membership fees, or dues were paid by the Represented Entity with the specific intent to influence legislation, regulations, governmental

processes, or to communicate with the general public, please provide the information below:

PART I - For assessments, membership fees, or dues exceeding \$100 for the calendar year:

DATE	PAYEE	DESCRIPTION (A,M, or D)	AMOUNT
		M	\$ 0.00
		М	0.00
	·		
		Part I TOTAL \$	0.00
PART II – For assessn	nents, membership fees, or dues \$100 or less for the calendar year:	Part II TOTAL \$	0.00
	(Part I AND Part II)	Schedule D-1 TOTAL \$	0.00

Schedule D-2 - Major Purpose

PURPOSE: To report the pro rata amount of assessments, membership fees, or dues paid by the Represented Entity. If the assessments, membership fees, or dues were paid by the Represented Entity to an entity whose major purpose is to influence legislation, regulations, governmental processes, or to communicate with the general public, and, was not reported on Schedule D-1, "Specific Intent," please provide the information below:

PART I - For assessments, membership fees, or dues exceeding \$100 for the calendar year:

AMOUNT	(A,M, or D)	TE PAYEE
27,731.08	\$ D	New Jersey Hospital Association
36,050.00	D	New Jersey Council of Teaching Hospitals
63,781.08	Part I TOTAL \$	
0.00	 Part II TOTAL \$	- For assessments, membership fees, or dues \$100 or less for the calendar year:
63,781.08	Schedule D-2 TOTAL \$	(Part I and Part II)
63,781.08	ichedule D-2 TOTAL \$	Schedule D-1 AND S

PURPOSE: To report the costs of the preparation and distribution of materials related to influencing leg governmental processes, and conducting communications with the general public.	gislation, regulations,
EXPENSE	AMOUNT
Printed Materials	\$
Film, Slides, Video, Audio, TV, Radio, Other Broadcast Medium, including the Internet	
Postage	
Telephone, Telegram, Facsimile	
Pro Rata Overhead Costs of Specific Events Over \$100 (please identify name and date of event)	
Other (please describe)	
SCHEDULE E TOT	AL\$ 0.00
PURPOSE: To report the travel and lodging costs of the Governmental Affairs Agents who are employed named on page 1, question 1, related to influencing legislation, regulations, governmental path with the general public.	
NAME OF GOVERNMENTAL AFFAIRS AGENT	AMOUNT
	\$ 0.00
SCHEDULE F TOTA	AL\$0.00

Page 5 of 9

Form L1-L Revised Sept. 2010

New Jersey Election Law Enforcement Commission

SCHEDULE E - COMMUNICATION EXPENSES

SCHEDULE G-1

ITEMIZATION OF BENEFITS WHICH EXCEEDED \$25 PER DAY OR \$200 PER CALENDAR YEAR TO STATE OFFICIALS AND THEIR IMMEDIATE FAMILY MEMBERS

PURPOSE: To report detailed information concerning benefits passed to State officials covered by the Act, as well as the immediate family members of these officials. If the value of a benefit exceeded \$25 per day or \$200 per calendar year, report below.

(Select one description item for each entry from the drop down list. When selecting "O - Other", enter a description in the space provided.)

Name of Benefit Recipient				
Date				mount \$
Name and Address of Paye Name	e/Vendor			
City		State	Zip Code	
	please report the date, the description, Amount \$		of the reimbursement.	
Description				
Name of Benefit Recipient				
Date	Description		A	mount \$
Name and Address of Paye	e/Vendor			
			Zip Code	
	please report the date, the description, a Amount \$		of the reimbursement.	
Description				
Name of Benefit Recipient	- December 1			
Date	Description		A	mount \$
Name and Address of Payer Name	e/Vendor			
				·
			Zip Code	
	olease report the date, the description, a	and the amount o		
Description				
Name of Benefit Recipient				
Date				mount \$
Name and Address of Payer Name				
				
			Zip Code	
If benefit was reimbursed, p Date	please report the date, the description, a	and the amount o	of the reimbursement.	
Description				

Ξ

	SUMM	ARY C	F BENEFIT	PASSING
--	------	-------	-----------	---------

PURPOSE: To report the total amount of providing benefits to State officials covered by the Act and their immediate family members.

	SCHEDULE G-1*	sc	HEDULE G-2**		AMOUNT
Entertainment	\$	_ +\$		=\$	
Food and Beverage		_ +		=	
Travel		_ +		=	
Lodging		_ +		=	
Honoraria		_ +		=	
Loans		_ +		=	
Gifts		_ +		=	
Other(specify)	`	_ +		=	
Total	\$	_ +\$		=\$	0.00
** Enter, by category, the value of benefit passin ENTER THE TOTAL AMOUNT OF REIMBURSED DO NOT DEDUCT THIS AMOUNT FROM BENEF	BENEFITS, IF ANY.	s	s	_	alendar year thresholds
EXPENDITURES					
1. Salary and Compensation	on (Add the total from q	uestions 1 & 2)	Schedule B To	otal\$	327,400.00
2. Support Personnel			Schedule C	Total	0.00
3. Assessments, Membersh	nip Fees, or Dues	Schedule D-1	and Schedule D-2	Total	63,781.08
4. Communication Expense	es		Schedule E	Total	0.00
5. Travel and Lodging			Schedule F	Total _.	0.00
6. Benefit Passing		Schedule G-1	and Schedule G-2	Total _.	0.00
		Total Loi	obying Expenditur	es \$	391,181.08

RECEIPTS TABLES 1 AND 2

Receipts Table 1 - Specific Intent

PURPOSE: To report the amount of contributions, loans, membership fees, dues, or assessments <u>received by the Represented Entity</u>.

If the contributions, loans, membership fees, dues, or assessments were received by the Represented Entity with the specific intent to influence legislation, regulations, governmental processes, or to communicate with the general public, please provide the information below:

PART I - For contributions, loans, membership fees, dues, or assessments exceeding \$100 for the calendar year:

DATE	SOURCE	ADDRESS	AMOUNT
			\$
		Part I Total \$	0.0
PART II - For contress for the calenda	ributions, loans, membership fees, due	es, or assessments \$100 or Part II Total \$	0.0
ess for the calenda	ai yeai.	Receipts Table 1 Total (Part I and II) \$	0.0
URPOSE: To repo ntity. Note: If a re-	ort the pro rata amount of contribution ceipt was already reported on Receipt	ns, loans, membership fees, dues, or assessments <u>received b</u> s Table 1 as a "Specific Intent" receipt, DO NOT report again	by the Represented as a
ntity. Note: If a red Major Purpose" red egulations, govern Provide the percer for each receipt, m	ort the pro rata amount of contribution ceipt was already reported on Receipt ceipt. If the receipts were received by namental processes, or to communicate name of activity which constituted lob	ns, loans, membership fees, dues, or assessments <u>received bestalling</u> s Table 1 as a "Specific Intent" receipt, DO NOT report again the Represented Entity whose major purpose is to influence with the general public, please provide the information bestying (this figure must be more than 50%):	by the Represented as a elegislation,
PURPOSE: To repo Entity. Note: If a re- Major Purpose" re- egulations, governo Provide the percer For each receipt, mand together all ne	ort the pro rata amount of contribution ceipt was already reported on Receipt ceipt. If the receipts were received by namental processes, or to communicate name of activity which constituted lob nultiply the percentage indicated by the	ns, loans, membership fees, dues, or assessments received by a Table 1 as a "Specific Intent" receipt, DO NOT report again the Represented Entity whose major purpose is to influence with the general public, please provide the information be bying (this figure must be more than 50%): ne amount of the receipt to arrive at a net receipt amount, regate total. Receipts Table 2 Total \$	by the Represented as a e legislation, elow:
PURPOSE: To repontity. Note: If a remaior Purpose" reegulations, governovide the percentrack or each receipt, midd together all ne	ort the pro rata amount of contribution ceipt was already reported on Receipt ceipt. If the receipts were received by namental processes, or to communicate ntage of activity which constituted lob nultiply the percentage indicated by the receipt amounts to arrive at the agg	ns, loans, membership fees, dues, or assessments received by a Table 1 as a "Specific Intent" receipt, DO NOT report again the Represented Entity whose major purpose is to influence with the general public, please provide the information be bying (this figure must be more than 50%): ne amount of the receipt to arrive at a net receipt amount, regate total. Receipts Table 2 Total \$	by the Represented as a e legislation, elow:
NURPOSE: To repontity. Note: If a remain Purpose regulations, governor each receipt, midd together all neterior each net reservices.	ort the pro rata amount of contribution ceipt was already reported on Receipt ceipt. If the receipts were received by namental processes, or to communicate ntage of activity which constituted lob nultiply the percentage indicated by the receipt amounts to arrive at the aggreceipt amount. Any net receipt in exce	ns, loans, membership fees, dues, or assessments received be a Table 1 as a "Specific Intent" receipt, DO NOT report again the Represented Entity whose major purpose is to influence with the general public, please provide the information be obying (this figure must be more than 50%): The amount of the receipt to arrive at a net receipt amount, regate total. Receipts Table 2 Total \$ ass of \$100 should be listed below:	oy the Represented as a e legislation, elow:
NURPOSE: To repontity. Note: If a remain Purpose regulations, governor each receipt, midd together all neterior each net reservices.	ort the pro rata amount of contribution ceipt was already reported on Receipt ceipt. If the receipts were received by namental processes, or to communicate ntage of activity which constituted lob nultiply the percentage indicated by the receipt amounts to arrive at the aggreceipt amount. Any net receipt in exce	ns, loans, membership fees, dues, or assessments received be a Table 1 as a "Specific Intent" receipt, DO NOT report again the Represented Entity whose major purpose is to influence with the general public, please provide the information be obying (this figure must be more than 50%): The amount of the receipt to arrive at a net receipt amount, regate total. Receipts Table 2 Total \$ ass of \$100 should be listed below:	as a e legislation, elow: AMOUNT
PURPOSE: To repo intity. Note: If a re- Major Purpose" re- egulations, govern Provide the percer for each receipt, madd together all ne- Review each net re	ort the pro rata amount of contribution ceipt was already reported on Receipt ceipt. If the receipts were received by namental processes, or to communicate ntage of activity which constituted lob nultiply the percentage indicated by the receipt amounts to arrive at the aggreceipt amount. Any net receipt in exce	ns, loans, membership fees, dues, or assessments received be a Table 1 as a "Specific Intent" receipt, DO NOT report again the Represented Entity whose major purpose is to influence with the general public, please provide the information be obying (this figure must be more than 50%): The amount of the receipt to arrive at a net receipt amount, regate total. Receipts Table 2 Total \$ ass of \$100 should be listed below:	as a e legislation, elow: AMOUNT

*

CERTIFICATION

This certification shall be signed by a Governmental Affairs Agent employed by the Represented Entity or a responsible Financial or Governmental Affairs Officer of the Represented Entity.

GARY S. YOUNG

hereby certify that I am duly authorized by

to file and certify the accuracy and correctness of this Annual Report of Lobbying Activity for calendar year I certify that the statements made herein are true and accurate. I am aware that if any of the foregoing statements are willfully false, I may be subject to punishment.

S/24/2011
Amended &
Corrected